



### WHO ARE WE

#### ONE GROUP, ONE GOAL

Al Waha, a privately owned conglomerate founded in 1997, operates across Qatar, the UAE, and Jordan, managing a diverse portfolio that includes Automotive, Electronics, and Perfumes. With a strong foundation built by a team of experienced professionals, Al Waha is dedicated to delivering exceptional service and customer satisfaction.

Headquartered in Doha, Qatar, the group's core business is trading new and used cars, and it proudly serves as the official dealer for the Chinese car manufacturers JETOUR and KAIYI. In addition to its primary focus, Al Waha oversees subsidiaries in car rentals, workshops, transportation, and other sectors, with a business network extending across the Middle East, Africa, Russia, and China.







### **CHAIRMAN'S STATEMENT**

At Al Waha Group, our journey since 1997 has been one of continuous growth, innovation, and unwavering commitment to excellence. We have expanded our footprint across Qatar, the UAE, and Jordan, successfully managing a diverse portfolio that spans the automotive, electronics, and perfume sectors.

Our success is a testament to the dedication and expertise of our team, who consistently strive to exceed the expectations of our valued customers. We take immense pride in being the official dealer for JETOUR and KAIYI, two leading Chinese automotive brands, and in providing our clients with world-class products and services.

As we continue to expand our reach, our focus remains on sustaining the highest standards of service and customer satisfaction. We are committed to building on our strong foundation and exploring new opportunities that align with our vision for growth and innovation.

Al Waha Group is not just about business; it's about creating lasting relationships and making a positive impact on the communities we serve. Together, with our dedicated team and loyal customers, we will continue to shape the future of our industry and leave a lasting legacy.





## THE MANAGEMENT TEAM



Mustafa Al Qatami

Owner / Chairman



Mamoon Halawah

Managing Director



**Anthony Porter** 

CEO



Mohammad Halawah

Business Development Manager



Yousef Al Okar

**GM-JETOUR** 



**Andrew Palmer** 

GM-KAIYI



## **BUSINESS ACTIVITIES**



Export & Import

Car Rental

**Repair & Maintenance** 



**Electronics** 



**E-Commerce** 



**Perfumes** 





## CARS TRADING

Al Waha Cars is a market leader in the buying and selling of all types of vehicles, both new and used. In addition to our comprehensive vehicle sales, we offer a full range of related services, including vehicle insurance, bank quotations and approvals, warranty extensions, vehicle evaluation, and inspection services. As the exclusive dealers for the renowned Chinese automotive brands JETOUR and KAIYI, Al Waha Cars is committed to delivering exceptional service and value to our customers.







## CARS TRADING – AL WAHA MAIN







# CARS TRADING – JETOUR SANA





# CARS TRADING – JETOUR MAWATER







# CARS TRADING - KAIYI





### **EXPORT & IMPORT**

Al Waha is a distinguished leader in the import and export of vehicles on a global scale. With strategic hubs located in Doha, Dubai, and Jordan, we are well-positioned to serve the diverse needs of our clients around the world. Our expertise spans decades, and our reputation is built on a strong foundation of trust, reliability, and a deep understanding of the international automotive market.

We specialize in trading vehicles from key markets such as the USA, Germany, and numerous locations across the Middle East, Asia, and Africa. Our extensive experience enables us to navigate the complexities of cross-border transactions with ease, ensuring a seamless process for our clients from start to finish.

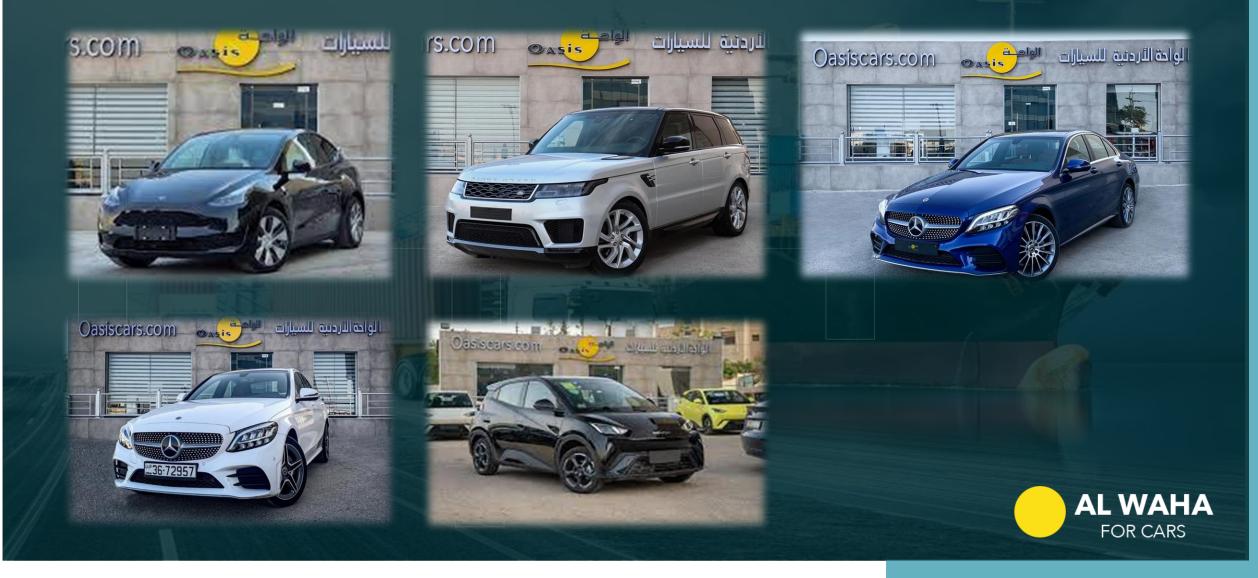
At Al Waha, we pride ourselves on our ability to meet the unique demands of each market, leveraging our global network to deliver exceptional service and high-quality vehicles.



## **EXPORT & IMPORT - UAE**



## **EXPORT & IMPORT-JORDAN**



### CAR RENTAL

Oasis Rent a Car proudly operates a modern and meticulously maintained fleet of over 1000 vehicles, offering a diverse selection that ranges from budget-friendly models to luxurious options. We are committed to ensuring that each vehicle in our fleet meets the highest standards of maintenance and cleanliness, providing our customers with a reliable and comfortable driving experience.

At Oasis Rent a Car, we understand the importance of customer satisfaction, which is why we go above and beyond to deliver vehicles that are not only well-maintained but also fully insured for peace of mind. Whether you need a vehicle for a short-term rental or a long-term contract, we offer special rates tailored to your needs, ensuring exceptional value and service at every turn. Our dedication to excellence and customer care has made us a trusted name in the car rental industry, catering to a wide range of clients who expect nothing less than the best.



### REPAIR & MAINTENANCE

Al Waha operates a highly professional network of after-sales service centers, specializing in mechanical, electrical, and body repairs, as well as comprehensive maintenance services. These centers play a crucial role in supporting Al Waha's core business activities while also providing top-tier services to external customers.

Recognizing the need to further enhance its service capabilities, Al Waha is in the process of expanding its operations by acquiring 50,000 square meters of prime free zone land. This strategic acquisition will be used to construct state-of-the-art facilities, designed to support the company's growing business needs and to maintain its commitment to delivering excellence in after-sales service. This expansion underscores Al Waha's dedication to continuous improvement and its vision for long-term growth and success in the industry.



# **REPAIR & MAINTENANCE**









## **ELECTRONICS**

Alamat Trading, part of a leading group, excels in importing and distributing top-tier smart gadgets, electronic products, and high-quality appliances. We focus on bringing the most innovative and reliable technology to our customers, ensuring they have access to the latest advancements in the market. Our commitment to excellence and customer satisfaction positions Alamat Trading as a trusted name in the industry.

For more details, visit <u>www.alamat.me</u>.



NologyStore is an eCommerce platform that is specialized in selling latest tech gadgets and accessories, especially the highest quality and most innovative from those products, and to make sure these products do match our standards, as we test every product before making it available for sale.

Our desire to create an online store fueled by people interest and passion, so we created a store where people can buy the latest in tech easily and cost-friendly.

For more details, visit www.nologystore.com.





The Perfume House JOVOY, located on the prestigious rue de Castiglione in Paris, is a revered French luxury perfume boutique and house, with a legacy dating back to its founding in 1923. Known for its exquisite and timeless fragrances, the house has earned a distinguished reputation in the world of haute parfumerie, attracting discerning clientele from around the globe.

Al Waha is proud to serve as the authorized agent for this iconic perfume house in Qatar, bringing the elegance and sophistication of these exceptional fragrances to the region. Our partnership allows us to offer a curated selection of the house's finest creations, ensuring that customers in Qatar can experience the artistry and craftsmanship that define this legendary brand.

For more information, please visit www.jovoygcc.com.



# ONE GROUP, ONE GOAL

www.oasiscars.com

